



DREAM **C**ASTLE
SOFTWARE SOLUTIONS PVT., LTD



ERP - *Smart* CRM

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Product Details

- Product Catalog with price list
- Distribution Network
- Available stock at different location (Zone wise)

Order Management

- Inquiry Processing
- Quotation (Pricing and Discount)
- Online Order Form
- Customer Contract
- Order Amendment
- Order Processing
- Order Tacking
- Payment Mode
- Inventory Update

CRM

- Customer Communication
- Customer Complaints
- Customer Satisfaction/ Feedback
- Customer Need Analysis

Control of Sales Promotion Informantion

- Product Catalog
- Price List
- Company Profile etc.



ERP - *Smart* PRODUCT REQUIREMENT ANALYSIS

- Product Catalog (Segment Wise)
- Product Labels
- Godown Wise stock status
- Inquiry Register
- Order register with status
- Inquiry Vs Order Analysis
- Godown Wise Inquiry / Order Analysis
- Product wise Inquiry / Order Analysis
- Complaint Register
- Product / Segment wise complaint analysis
- Customer wise Outstanding reports
- Other MIS Reports

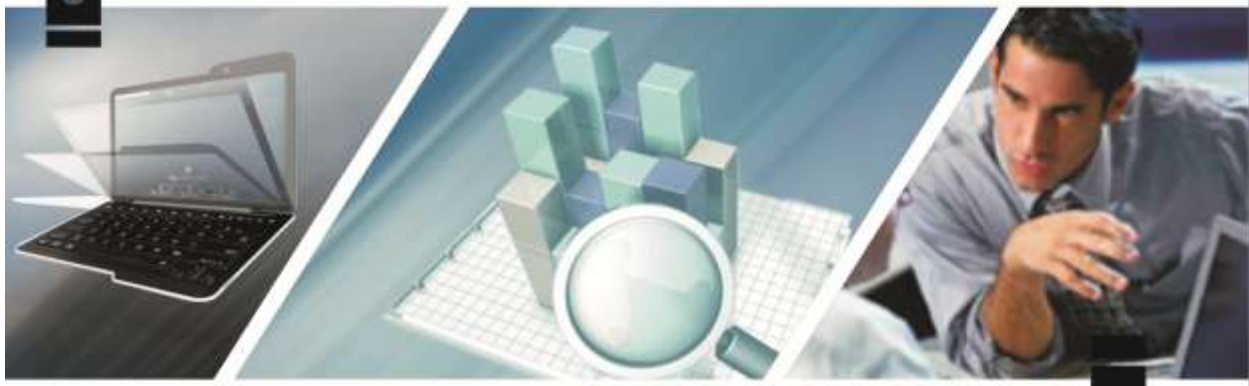
ERP - *Smart* / PRODUCT REQUIREMENT ANALYSIS

ERP - Smart PROCUREMENT

Procurement Strategy
 Order Management
 Purchase Analysis
 Vendor Evaluation
 Approved Vendor Record
 Vendor Performance Monitoring
 Verification of Purchased Product
 Collateral Ordering

Reports

- Purchase Planning Register
- Purchase Register
- Product / Segment wise Vendor list
- Order Vs Procurement Analysis
- Delayed Delivery Analysis
- Vendor wise rejection analysis
- Other MIS Reports



ERP - Smart STORE

Material Receipt
 Stock Maintenance
 Godown wise stock status
 Godown wise price list
 current stock status (Consolidated)
 Inter Branch / Godown Transfer
 Limited Life Material Control
 Physical Condition Verification Control
 Physical Stock Verification
 Dead Stock Control
 Rejected Item Tracking
 Onlit

- Inward Register
- Outward Register
- Material Verification / Inspection Report
- Stock Register (Consolidated / Godown wise)
- Stock Verification Report
- Stock Out Report
- Re-order level report
- Critical Stock Report
- Stock Vs. Requirement Analysis
- Access / Shortage Analysis
- Material Rejection Report
- Other MIS Reports

ERP - *Smart* DISPATCH

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- Receipt of Finished Good (FG)
 - FG Stock Maintenance
 - Packing of FG
 - Billing
 - Dispatch of FG
 - Physical Condition Verification Control
 - Physical Stock Verification
 - Dead Stock Control
 - Supply Scheduling
 - Reports
- FG Stock Status
 - Supply Schedule
 - Dispatch Verification Report
 - Damaged / Rejected / Dead Stock Report of FG
 - Delayed Dispatch Analysis
 - Order Vs. Supply Analysis
 - Other MIS Reports



ERP - *Smart* FINANCIALS

- Multi - Company and multi - Division capable system
- Company Financial Year Mapping
- Grouping of ledgers
- Ledger
- Cost Center
- Voucher
- Reconciliation
- Costing
- Budgeting

Reports

- Profit & Loss Account
- Balance Sheet
- Trial Balance
- Reconciliation
- Year wise Ledger Transaction
- MIS and Other Reports

ERP - *Smart* FINANCIALS

ERP - *Smart* PRODUCTION

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Engineering

- Control of Manufacturing Data
- Product Configuration

Production Planning

- Material Planning
- Production Scheduling
- Outsourcing

Production Process

- Job Card
- Raw Material Consumption
- Utilities and Fuel Consumption
- Work-in-Progress ■ Finished Goods
- Machinery / Manpower wise production status
- Control of Customer Property
- Quality Inspections
- Calibration
- Non-conforming Product



Maintenance Management

- Preventive Maintenance
- Break-down Maintenance

Reports

- Standard Product List
- Standard Product Configuration Report
- New Product Specification / Design
- Raw Material Planning / Consumption Report
- Production Scheduler
- Outsourcing Scheduler
- Job Card Printing
- Work in Progress Stock Status
- Finished Goods Stock Status at Shop floor
- Utility Consumption Report
- Planning Vs. Actual Consumption Analysis
- Machine / Manpower utilization Analysis
- Break-down analysis with downtime status of Machinery
- Production Wastage Analysis
- Planning Vs. Actual Production Analysis
- Raw Material Consumption Vs. FG Analysis
- Other MIS Reports

ERP - *Smart* MANUFACTURING

ERP - *Smart* HRMS

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- Prerecruitment & Training
- Employee Details
- Bifurcation of Employees - on salary / on contract
- Employees Skill Matrix
- Allowance / Deduction Creations
- Salary Slip Generation
- Performance Appraisal
- Employee Motivation
- Incentive & Penalties
- Monthly Employee Register
- PF Statement
- Professional Tax Statement
- Gratuity
- Salary Register
- Bonus Register
- P.F. Register
- Employee CRM



ERP - *Smart* SERVICE Management

- Call Lock
- Periodic Maintenance Contract
- Annual Maintenance Contract
- Maintenance under Warranty
- Spares covered and Not Covered under Warranty
- On Demand Service
- Spare Parts Management
- Billing

ERP - *Smart* SERVICE Management

GLOBAL SOLUTIONS



■ Products: Enriched with Innovation

ERP solution is the best way to facilitate continuing profitability by enabling smooth functioning among different departments of your organization. Our ERP system has the capability to run on different platforms and operating systems. The package handles all of the transactional requirements of an organization efficiently. The system provides unique, yet integrated modules for production, inventory, warehousing, finance and accounting, sales and marketing, shipping, system administration and other similar departments of the company. And top of it can be integrated with any of the technology discussed above.

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